

FROM THE JOB SITE

THE LOCATION: PORT OF MONTREAL, CANADA

Scelltech Inc., a leading provider of road marking and maintenance in Montreal, purchased an M65T sweeper through Fayat Environmental Solutions' Canadian dealer, Cubex. The machine was first demonstrated at the Port of Montreal in 2019 after the customer was looking for a sweeping solution to meet the demands of their contractor applications.

THE RESULT?

The machine was demonstrated to the customer at the Port of Montreal and faced the prospect of collecting vast amounts of debris which, in places, was an inch deep. Scelltech Inc. had previously been a dedicated customer of a competitor sweeper brand and historically, had preferred a mechanical sweep configuration.

While the M65 may not have been the customer's first brand or configuration of choice, the pure vacuum machine was able to showcase its incredible suction performance and make light work of the sweeping operations at hand and impressed both the operator and fleet manager. The machine's easy to use configuration and robust build both proved to be key selling points that helped Cubex and Scelltech Inc. put pen to paper and close the deal.

Since purchasing the M65, Scelltech Inc. have landed sweeping contracts for the Montreal Airport and will one

Joe Bloggs, Scelltech Inc.

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of the companies entrusted with sweeping the track at the 2022 Canadian Grand Prix!

Scarab have since launched an new version of M65T – the Maven 65 – which sees over 25 product improvements compared to the outgoing sweeper and is capable of delivering even more impressive results.





